

# GEVIS ERP ENTERPRISE FOR AUTOMOTIVE AFTERMARKET INDUSTRY

We get our customers ready for their competition!

GWS – a key player in the sector of ERP systems – has established itself as a leader in the Microsoft Dynamics 365 partner system by focusing on industry knowledge and targeting a clear market strategy. Due to more than 25 years of expertise and with more than 490 employees and 1.300 very satisfied customers, GWS has become a marketleader in the wholesale and distribution industry.

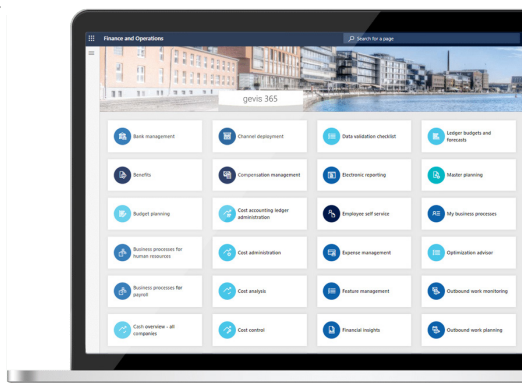
GWS has based their products on Microsoft Dynamics 365 portfolio, and as a committed Microsoft Partner their business impact on cloud revenue is increasing remarkably.

With the ongoing growth in revenue and workforce as well as numerous new customers the IT landscape in Germany is no longer imaginable today without GWS, including many associations & federations.



## Value Proposition

The broad range of requirements of internationally active wholesale companies demands high-performance IT solutions. **gevis** ERP Enterprise completely supports the entire distribution as well as the value creation chain of modern wholesalers.



With their newest innovative ISV solution for the automotive aftermarket based on Dynamics 365 Finance & Supply Chain Management GWS is now in an unique position to help customers within the automotive aftermarket industry in their digital transformation and the customers are well prepared to meet the future challenges of e-mobility and autonomous driving, as well as to compete against disruptive competitors like Amazon or Alibaba.

The strength of GWS is they are open and listen to their customer needs to improve their business and achieve more.

One highlight for example is, that the solution ensures that customers are able to deliver their customers up to 6 times a day. With **gevis** ERP Enterprise GWS has developed an outstanding solution that includes a specific forecast-, pricing-, order- and delivery-management-system. Optimized for wholesale and distribution companies the customer is able to reduce their inventory levels to a minimum and still guarantee to supply goods at any time (same day) at the best possible price. This is definitely a highlight compared to other online marketplaces. In conclusion, **gevis** ERP Enterprise enables customers to challenge competitors with even a better digital disruption.

As a long-standing and reliable partner of the trade industries GWS is familiar with their current and future requirements like no other. They offer innovative merchandise planning and control systems and combined solutions that accelerate and optimize trade processes. The solution **gevis** ERP Enterprise in combination with Microsoft Power Platform by using Power Apps, Power BI as well as Office 365 obtains data, provides for transparency and makes information exploitable for our customers. It verifiably lowers their costs, enhances efficiency, increases their customers' satisfaction and speed up their business.

## Further Information – Organization

- Structure of legal entities
- Intercompany

## Data

- Global master data management for vendors and customers

## Cross Processes

- Full text search extensions to handle 'millions' of items for customers & vendors with high process speed for fast identification of master data and additional information
- User friendly controlling of ERP processes by selecting standard categories and templates or default setting of categories
- Integration of finalize function for ERP processes to release a process and automation of necessary process steps by process status change and follow-up processes

## Sales

- Establishment of a credit limit check integration in the sales processes
- Coverage of the industry specific requirements for the quotation processing, e.g. alternative items, referencing in sales order, quotation calculation etc. and quick and user-friendly control of the quotation processing
- Margin alert integration for **gevis** ERP Enterprise pricing and inclusion of an imputed cost price in the margin check
- Automatic set of rules in distribution management for item-based control of the flow of goods of different order types in connection with a central warehouse
- Different order entry channels and flexible setup options for any number of sourcing types (direct delivery, special order, transfer order) with default settings to control the disposition
- Establishment of frame orders
- Efficient control of responsibilities and assignment in sales contacts and basis for sales reports
- Establishment of diverse customers and various items
- Optimized calculation of shipping costs
- Set of rules for invoicing profiles with various setup options and consideration within the collective invoice run
- Extensions in the returns and guarantees process

## Procurement

- Optimized processing the disposition and special features in the planning process (in conjunction with Remira LogoMate) and information in the MRP process (without EDI)
- Use of additional trade-oriented parameters and control in the item-vendor-relationship through user-friendly default settings
- Further industry typical extensions e.g. assortment, delivery reminders, order traceability (without output management)
- Disposition and procurement master data

## Production

- Added functions in the set management e.g. automatic creation of a production order while creating a sales order, possibility of automatic BOM resolution and flexible setup options
- Enhancements in the manufacturing process and the product configurator
- Optimized repair and services processes

## WAREHOUSE LOGISTICS WMS3 / TRANSPORTATION LOGISTICS

- Optimized inbound / outbound management and process integration e.g. pre-sorting for incoming goods, extension of cross-docking, mobile processes, walking sequences in the picking process, replenishment and multi-stage withdrawal strategy, packing process etc. and transport labels, returns process etc.
- Order-related procurement
- Optimized and automated availability determination and reservation and integration into the sales process
- Enhancement of setup options and mapping of tour determination in sales order

## PRICES AND DISCOUNTS

- Completely new module enables flexible mapping of complex sales / purchase price and condition structures for the wholesale trade independently of **gevis** ERP Enterprise
- General framework enables mapping of industry specific requirements e.g. flexible management of price lists and hierarchies, grouping and categorization, multiple discount structures etc.
- Mapping of a second valuation price base on the calculatory cost price
- Pre-allocation of process specific price information

## FINANCE & ACCOUNTING

- Increased efficiency and user-friendly, secure entry in the financial accounting processes e.g. electronic bank statement processing, open items accounting, retail cash payment, payment notification processing, convenient dunning system with online views, Payment suggestion, free definable import interface, incoming invoice review, asset history and asset movement schedule

## INTEGRATION OF SUBSYSTEMS / 3rd PARTY SOLUTIONS

- Shipping software (e.g. V-Log)
- Output management (e.g. Lasernet)
- Enterprise content management (DMS Archive; s.dok)
- Document recognition (OCR; s.scan)
- Business intelligence (bi1)
- eCommerce (Commerce | Shop; Commerce | Info)
- Intelligent inventory management (e.g. LogoMate)
- Transportation logistic (e.g. AIS)
- Business integration (e.g. BizTalk)



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